

*Annual General Meeting*  
*May 28, 2008*

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Power Corp

## Highlights

### ✓ Record 2007 Operating Results

- Revenue ↑ 12%
- EBITDA ↑ 3%
- Cash provided by operations ↑ 49%

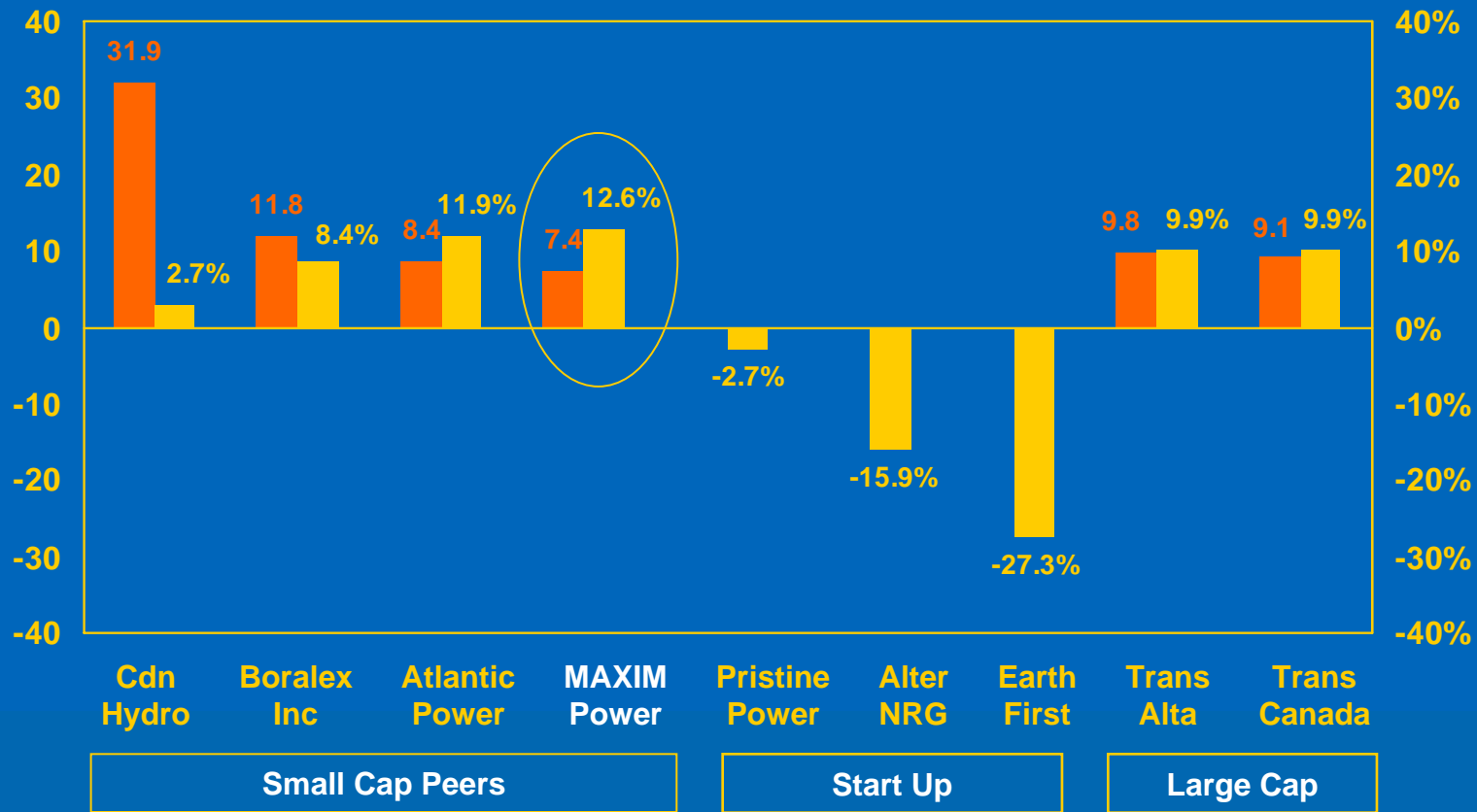
### ✓ Record 2008 First Quarter

- Revenue ↑ 39%
- EBITDA ↑ 54%
- Cash provided by operations ↑ 46%
- Net Income ↑ 79%



# Return and Trading Multiples

Year Ending December 31, 2007



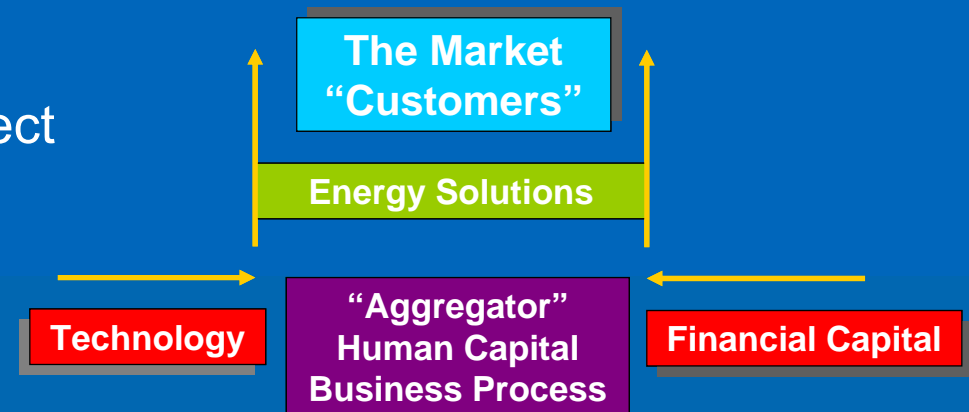
■ ROCE (%) = EBIT divided by Assets net of Current Liabilities
 ■ EV/EBITDA multiple (times)

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# MAXIM

- Independent **POWER** Producer
  - North America, France
  - Hydrocarbon based fuels
- **GROWTH**
  - Acquisition bias
- **PRECISION**
  - Competitive advantage in transactional efficiency/project delivery (business process)
  - People (human capital)



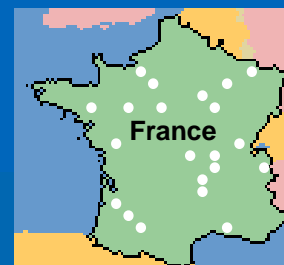
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# Asset Base



	Plants	MW	%
Coal	1	150	26
Gas	29	419	71
Other	4	16	3
<b>Total</b>	<b>34</b>	<b>585</b>	<b>100</b>
Canada	9	193	33
USA	4	263	45
North America	13	456	78
France	21	129	22
<b>Total</b>	<b>34</b>	<b>585</b>	<b>100</b>



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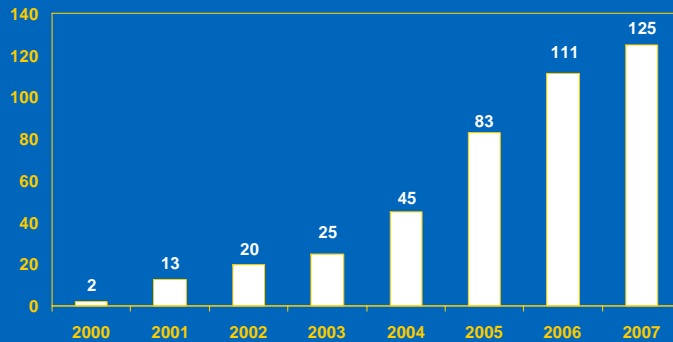
# *Performance*

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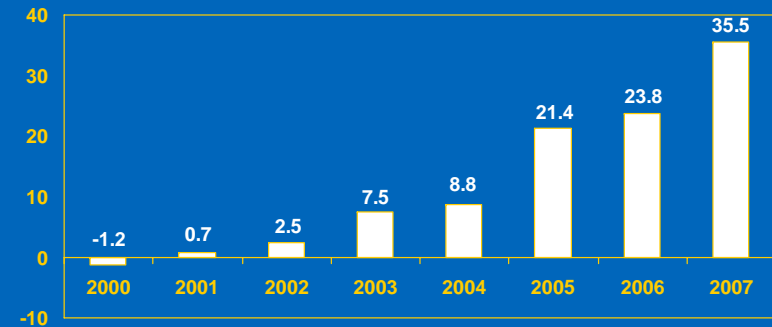


# Performance

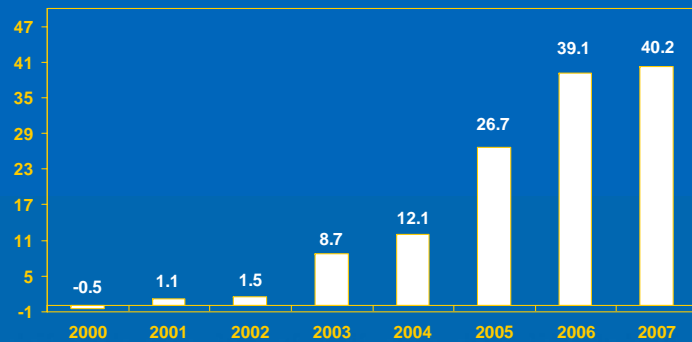
Revenue (\$millions)



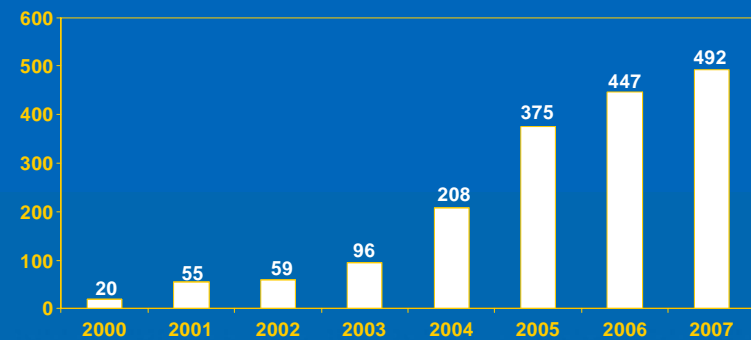
Cash Provided from Operations (\$millions)



EBITDA (\$millions)



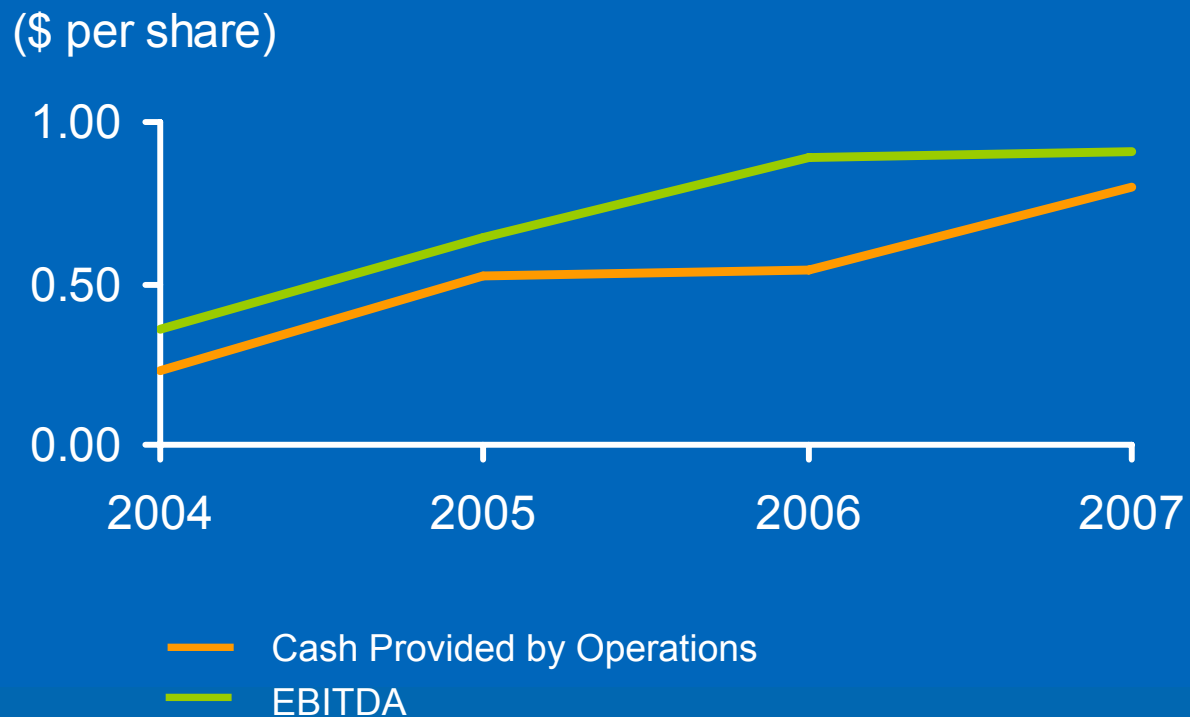
Net Generating Capacity (MW)



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# Per Share



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## Record 2008 First Quarter

*(\$ millions except per share)*

**Revenue**

**EBITDA**

**Net Income**

**Cash Provided from Operations**

**Per share**

➤ **Cash Provided from Operations**

➤ **Net Income**

<u>Q1 2008</u>	<u>Q1 2007</u>
47	34
15	10
6	3
32	22
\$ .72	\$ .60
\$ .13	\$ .08

## Financial Position

	Mar 31, 2008	Dec 31, 2007	Dec 31, 2006
Debt to Capital	35%	32%	35%
Current Ratio (times)	1.5	1.1	1.2
Property Plant & Equipment (\$millions)	160	150	143

# Strategy

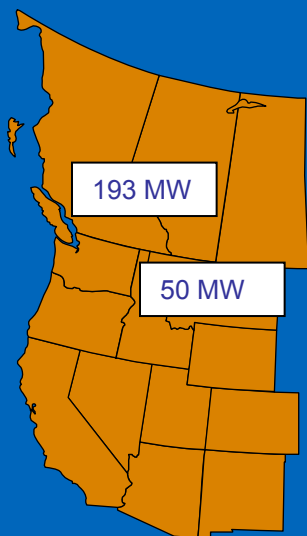
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# Growth Strategy

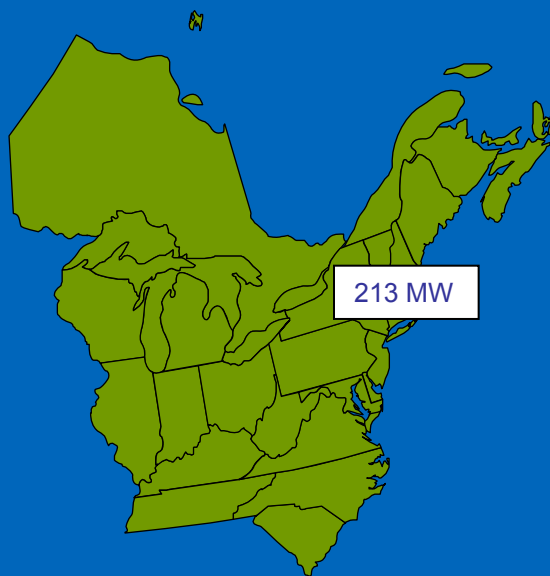
- Acquisition bias, shifting to development
  - Greenfield opportunities emerging in some core markets
  - Develop where we have:
    - Existing operations
    - Critical resources (eg. coal)
    - "Friendly" regulatory environment
- Opportunistic
  - Seek unique and higher value propositions (Milner, Pawtucket, CDECCA)
  - Pick the spots for contracted assets (Basin Creek, France, Forked River, Pittsfield)
- Optionality

# Markets



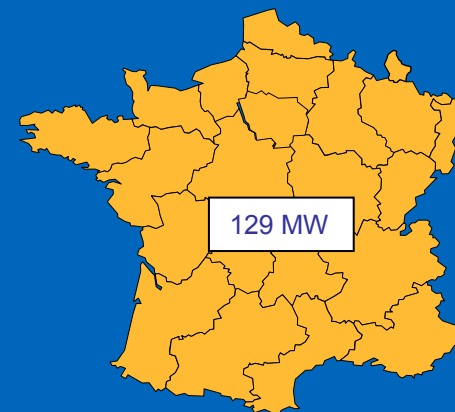
## Western North America

- Existing asset base
- New peaking capacity requirements
  - Resource adequacy
  - Wind - Firming/Reserves
- Fragmented ownership
- Consolidation potential



## Eastern US

- Largest markets in the U.S.
- Positive emerging market fundamentals
  - Demand growth
  - Improving market heat rates
- Gas-fired biased generation mix
- Fragmented ownership
- Consolidation potential

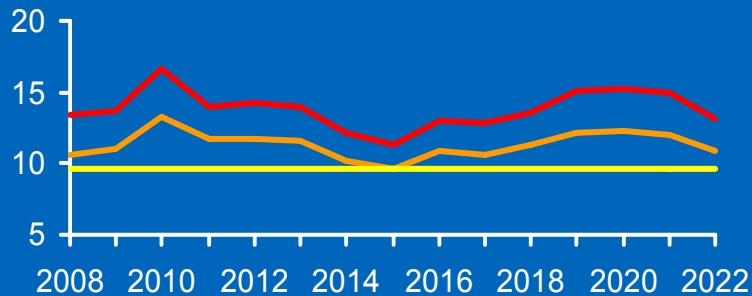


## France

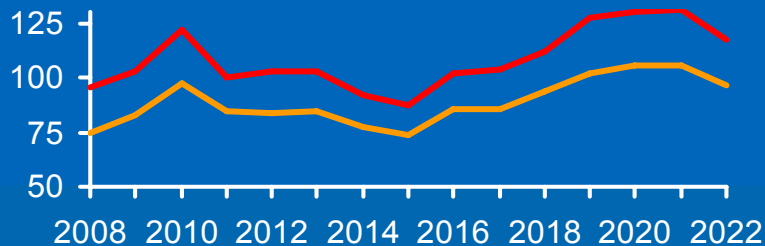
- Gas-fired cogeneration with long-term EdF sponsored PPAs
- Fragmented ownership
- Consolidation potential
- Limited competition/higher returns

# Alberta Forecast

Forecast Marginal Heat Rate (GJ/MWh)



Forecast Average Pool Price (\$/MWh)



■ All hours 
 ■ 6 x 16 
 ■ Deerland

- Market heat rate and power prices are forecast to increase due to positive supply/demand fundamentals
- Forecast power prices support new generation
- AESO forecasts additional generation requirements of 4000 MW to 2016

Source: EDC Associates Ltd. Quarterly Forecast Update Prepared February 2008

## Optionality

### Fuel Supply

- Coal supply contracted to February 2014

### Fuel Supply Under Development

- #14 Mine leases
  - 26 million tonnes/13 million tonnes recoverable coal
  - metallurgical quality
  - Wholesale value \$300 per tonne FOB Vancouver (\$200 netback)
  - 90% of site unexplored
  - Fuel source for Milner plants

### Generation

- Milner 150 MW coal

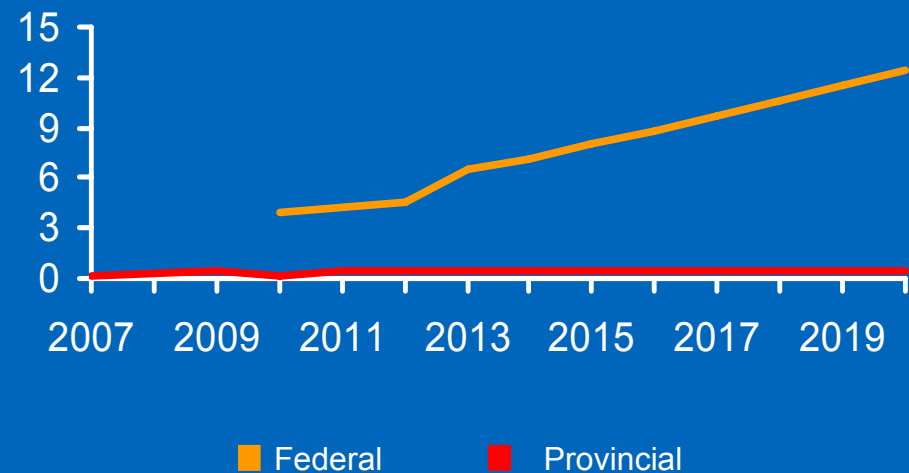
### Generation Under Development

- Deerland Peaker
  - 190 MW simple cycle gas
  - Staged development (700+ MW potential)
  - Price firming for Milner
  - Investment \$190 MM; COD 2009
- Milner expansion
  - 500 MW coal fired facility
  - Supercritical technology
  - Investment of \$1.7B; COD 2012

# Climate Change

- “Low Carbon” policy requires adaptation and compliance
- ¾’s of MAXIM’s generation portfolio is natural gas fired
- 150 MW Milner is a Large Final Emitter
- Intensities based regulations
  - Provincial Legislation, Bill 3
  - Pending Federal Legislation
- Compliance alternatives
- Cost of compliance
- Coal remains competitive

GHG Cost of Compliance (\$/MWh)



# ISO-NE Power Market

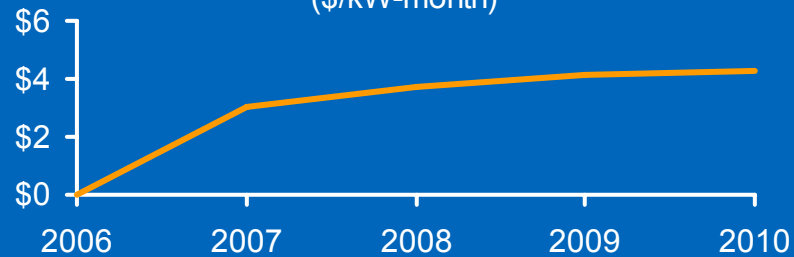
## Capacity Payments

- Peaking nature of ISO-NE market has driven introduction of a capacity payment system

## Energy Margins

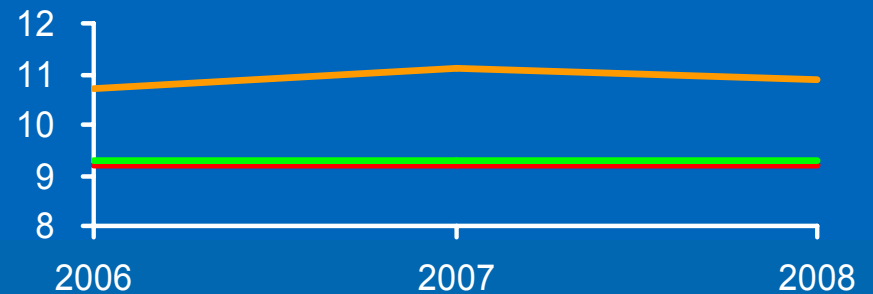
- Energy margins derived from summer peaking units
- Summer spark spreads are consistent

Average Annual ISO-NE Capacity Payments (\$/kW-month)



■ Average annual ISO NE Capacity Payments

Summer Heat Rate (MMBtu/MWh)



■ ISO NE ■ Pawtucket ■ CDECCA

# Northeast US Transactions

## MAXIM's Investments

	MW	\$MM	\$/kW
Pawtucket	64	4	62
CDECCA	62	-	-
Forked River	86	20	234
Pittsfield	170	52	307
Average			199

## Recent Transactions

	MW	\$MM	\$/kW
Ravenswood (TCC)	2,480	2,800	1,129
MASSPower (BG Group)	262	140	573
Lake Road (BG Group)	805	685	851
Dighton (BG Group)	170	90	531
Average			999

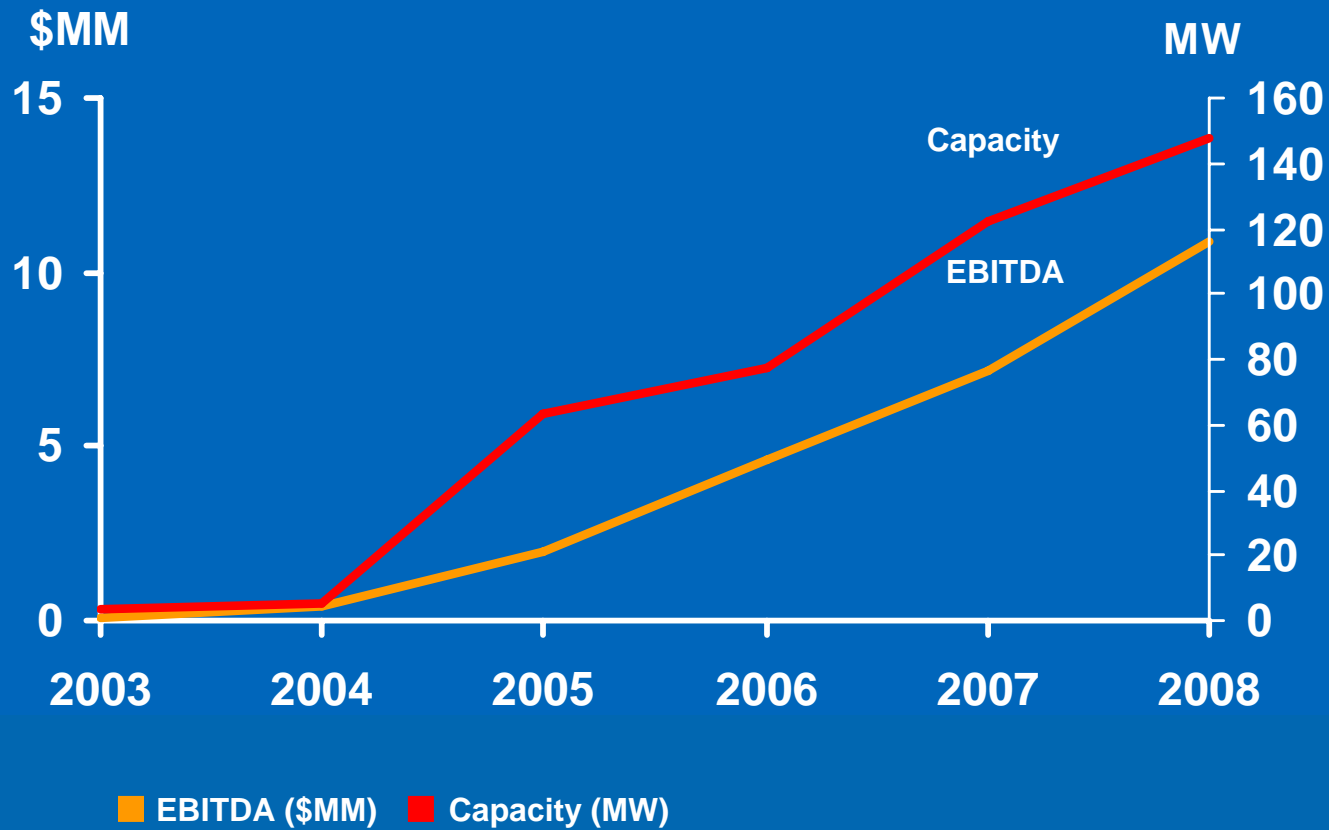
## Greenfield Development

- Simple cycle gas \$1,600/kW, 12 months to COD
- Combined cycle gas \$2,000/kW, 30 months to COD

## France - Market Fundamentals

- Consolidation opportunities continue
  - Over 700 small cogeneration plants with highly fragmented ownership
  - New capital required to fund PPA extensions is leading many owners to sell
- PPA's extendible for 12 years upon renewal investment
  - Investment to extend is €350/kW
  - EdF rates cover investment typically of €1,000/kW plus escalation of costs
- Target to acquire 26 MW in 2008

# MAXIM's France Portfolio

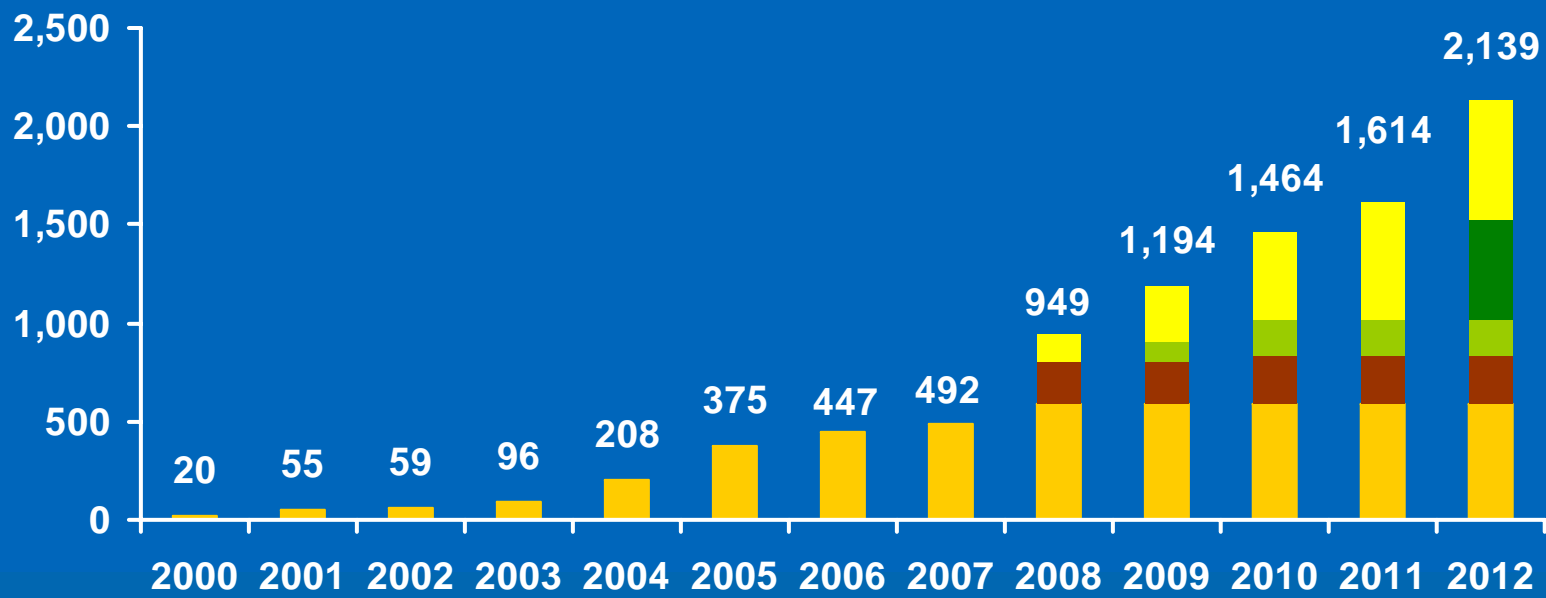


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# Growth Targets

## Net Installed Capacity (MW)



Existing Target Acquisitions Deerland Milner Unidentified Acquisition Targets

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